



告 NIO 合作伙伴书

尊敬的合作伙伴，

感谢对 NIO 的支持，NIO 作为 AIAG 中国质量指导委员会成员，始终践行更高质量的标准，愿同合作伙伴一道推动中国新能源汽车行业更高质量发展。科技为先，质量为本。质量是信仰！希望合作伙伴严格遵守汽车行业标准，确保满足 IATF 16949 标准和 NIO 的要求。

1. 任何未经 NIO 批准的变更、返工、返修，皆为违反 AIAG PPAP 手册和 IATF 16949 要求的行为，请合作伙伴务必杜绝这一行为；
2. 合作伙伴必须诚实守信，不得提供与产品实物不相符的数据或信息，如：提供虚假的检验报告、试验报告等；
3. 试装生产（PTR）未通过、变更申请未通过、偏差申请未通过，或不合格产品未得到 NIO 的批准，均禁止发货。

如合作伙伴违反以上要求，一经查实，将导致 NIO 与合作伙伴的新业务暂停（NBH）。NIO 将视合作伙伴违反行为的严重程度发起针对 IATF 16949 认证组织的绩效投诉（IATF CMS），合作伙伴将面临暂停甚至吊销 IATF 16949 证书的风险。经由 NIO 及 AIAG 中国及指定的第三方到合作伙伴现场展开调查、辅导，重新安排审核，待审核通过且问题关闭后，合作伙伴方可有资格参与 NIO 新业务。

请合作伙伴遵守 NIO 的要求，并把这一要求传递至下级合作伙伴并要求其严格遵守。

感谢合作伙伴所有团队成员的支持，让我们为了打造高品质的蔚来汽车而努力，一起致力于为用户创造愉悦的生活方式！

如果您有任何问题，请联系 NIO PIM pim@nio.com, 或者 AIAG 中国团队 info@aiag.org.cn

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蔚来执行副总裁

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AIAG 中国代表处首席代表

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Notification to NIO Partners

Dear Partners,

We appreciate your ongoing support to NIO. As a member of the AIAG China ACQAC Committee, NIO always adheres to the highest quality standards and is ready to work with Partners to promote high-quality development of China's new energy vehicle industry. Technology is a leading power while quality is the foundation. Quality is our belief! We hope that Partners will strictly adhere to automotive industry standards to ensure compliance with IATF 16949 standards and NIO requirements.

1. Any change, rework, or repair that is not approved by NIO is considered a violation of the AIAG PPAP manual and IATF 16949 requirements. We kindly urge Partners to eliminate such behavior;
2. Partners must maintain honesty and integrity, and shall not provide data or information that does not match the actual products, such as providing fake inspection reports or test reports;
3. Shipments are prohibited before Production Trial Run (PTR), change application or deviation application get approved, or non-conformed products are approved by NIO.

If any Partner breaches the above requirements, once verified, it will result in the "new business hold (NBH)" to Partner with NIO. NIO will initiate performance complaints (IATF CMS) against IATF 16949 certification bodies based on the severity of Partner's violation, and Partner may face the risk of suspension or even revocation of its IATF 16949 certificate. Partner can be eligible to participate in NIO's new business only after successfully passing a new audit arranged by a third party designated by NIO and AIAG China who conducts investigation at Partner's site and provides guidance as well as the resolution of any identified issues.

We kindly request Partners to comply with NIO requirements and to pass on these requirements to their sub-tier partners and ensure their strict compliance.

We appreciate all your team members for their support. Let's continue to strive for the creation of high-quality NIO vehicles and dedicate to shape a joyful lifestyle for our users!

If you have any questions, please contact NIO PIM team pim@nio.com, or AIAG China team info@aiag.org.cn

Feng Shen, Ph.D.
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Chairman of Quality Committee of NIO

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